



© Can Stock Photo - csp3362614

ENTREPRENEURSHIP (4 X4)

COURSE SYLLABUS

PROVIDENCE SENIOR HIGH SCHOOL

Instructor: Mr. Sahd
Room 122
980-343-5390

Website: www.patricksahd.com

Email: patrick1.sahd@cms.k12.nc.us

Entrepreneurship is a course designed to walk students through the entire process of owning and managing their own business. The class discusses characteristics of successful entrepreneurs, economic factors affecting entrepreneurs and the overall business world, the research of choosing a business location as well as staffing, marketing, management, and basic accounting.

This course will contain content from all of the following areas: textbook, workbook, newspapers, magazines, internet, videos, and guest speakers. The students will be responsible for producing a plethora of graded work.

Units of study include:

Entrepreneurship

Unit A	Entrepreneurship Foundations
01.00	Understand economics, career planning, information management, and communication skills.
02.00	Understand entrepreneurship, product/service management, information management, professional development, emotional intelligence, and operations.
03.00	Understand market planning and business law.
Unit B	Planning and Preparing to Manage a Small Business
04.00	Understand product/service management, strategic management, and channel management.
05.00	Understand pricing, promotion, and market planning.

SUPPLIES NEEDED

(1) 3-ring binder (Can be combined with other classes)

1 set of section dividers (5 needed)

Writing instrument (pen or pencil everyday)

Textbook Needed: (available used on Amazon.com)

1. "Start Something That Matters" Blake Mycoskie
2. Student choice – Each student will get to choose a business related book to read during the year with teacher approval. {Follow up assignment will be explained in class.}

8-2018 - *In compliance with federal law, Charlotte-Mecklenburg Schools administers all education programs, employment activities and admissions without discrimination against any person on the basis of gender, race, color, religion, national origin, age or disability.*

CLASS NOTEBOOK

All students will be required to maintain an organized notebook with all handouts, class notes, and graded assignments. Information from the notebook will be your only source of class notes to prepare for tests, quizzes, and final exams. Notebooks tabs should be labeled according to the 5 objectives covered in the outline. Students will be given a quarterly grade for organization, neatness, completeness, and timeliness of their notebook. All students are expected to bring notebooks to class every day.

MAKE UP ASSIGNMENTS/TUTORING

If you are absent, arrangements to make up work must be made within 5 days after returning to school. A zero will be given for work not made up in the required time frame or not according to specific directions. Contact the instructor for specific directions for a makeup assignment. **Students must initiate the contact with the teacher for missed work.**

Students are expected to stay on task during the entire class period in order to complete daily assignments. However, any assignments not finished in class may be made up after school. (This excludes projects with defined deadlines) Tests must be made up at school under the supervision of the instructor.

Any student who fails to achieve a 70% on major summative assessments will be eligible for reassessment. A mandatory tutoring session must be attended before a retake is scheduled.

Arrangements will need to be made within a 5 day time period following the initial assessment. Students also in need of tutoring or after-school help can schedule with Mr. Sahd accordingly.

GRADING PROCEDURES

Grades will be calculated based on a combination of scores from classwork assignments (individual, group, and projects), homework, notebook checks, quiz and test scores. These categories fall into either **Formal** or **Informal**. (See the below table) Use the following guide to determine your end-of-course grade:

1st Quarter			2nd Quarter		Final Exam
Formal	Informal	Midterm	Formal	Informal	
Tests, Quizzes	Classwork, Homework, Notebook		Tests, Quizzes	Classwork, Homework, Notebook	
60%	20%	20%	70%	30%	
37.5% of Total Grade			37.5% of Total Grade		25% of Total Grade

Parents: Your son/daughter has the privilege of working with a computer every day. Please make sure they have access to PowerSchool (login and password) so that they can manage their grades for this course as well as all courses they're enrolled in.

Parents: I would greatly appreciate if you'd be willing to donate a box of tissues. Feel free to send them with your child for me to store and use this year.

